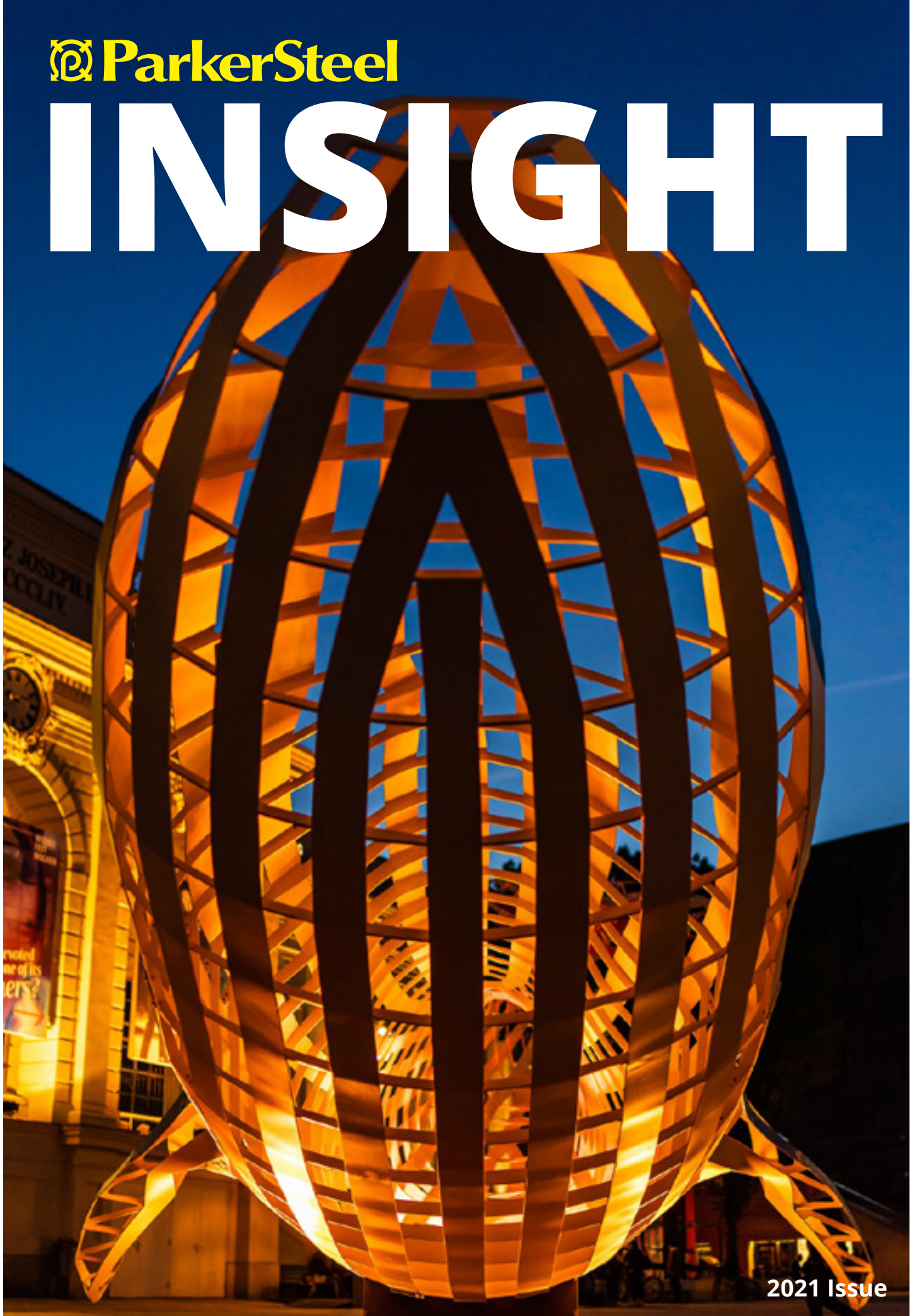


 **ParkerSteel**

# INSIGHT



2021 Issue



# INSIGHT

THE ANNUAL ISSUE OF  
PARKERSTEEL LIFE

# 2021

## **ParkerSteel Limited**

Leading Steel Stockholder & Processor

## **Project Partners**

Littlehampton Welding Ltd  
Taunton Fabrications Limited  
Apex Steel Structures  
Southern Fabrications  
London Gates & Railings  
Merlin Fabrications  
The Port of Dover  
Fineline Fabrications Ltd

# WORKING TOWARDS A STRONGER FUTURE

Over the last few years, the world has faced a multitude of threats and challenges, from Brexit to the COVID-19 pandemic and driver shortage overshadowed by the ongoing climate crisis and the resulting turbulent times experienced in the steel industry.



During times of great uncertainty, we look to ParkerSteel's Purpose and Shared Values as our direction. We remain committed to our People and our Customers who are both pivotal in building a stronger future.

In this increasingly competitive climate we work in, ParkerSteel has learnt to adapt and evolve to help stay ahead of trends and offer innovative solutions to problems encountered by those across the steel industry.

Our recent acquisition and expansion have demonstrated that with scale comes strength. Turnover reached £64.9m in the year ending June 2021, an excellent performance given the headwinds and this will increase to nearly £100M this year. We owe a huge thanks to all our customers for their continuous support, allowing us to accomplish such fantastic results.

In 2021, we invested £3m in our machinery and fleet, adding 25 new lorries and expanding our processing

capacity by over 30%. Our investment continues in 2022 with further additions to our processing facilities and Vehicle fleet

Since becoming the Managing Director at ParkerSteel in 1990 it has always been my goal to build the business into an innovative and pioneering industry leader with a strong future, I believe we have achieved this. I am extremely pleased to introduce my successor Dylan Alexander, who brings significant experience and knowledge to the role. I have no doubt there is a very prosperous future ahead.

*Guy Parker - Chairman*



# EMBRACING CHALLENGES FOR A BETTER TOMORROW

Over the last decade, ParkerSteel has been on a transformational journey that has given us a strategic advantage, particularly in today's environment. As the first in the industry to introduce next day steel delivery and to build a powerful e-commerce platform we have shown our dedication to speed, convenience and service.

Our ability to adapt and remain an industry leader stems from the wealth of knowledge and experience held in our people. With over 300 professionals now working for ParkerSteel across 4 separate sites, we have formed a strong, supportive network that can react quickly to changes in the industry and our customers' needs. In turn, we've stood behind our people, prioritising their wellbeing and providing resources and support to help them develop. I'm proud to have witnessed that our people demonstrated the ability to adapt and flourish.

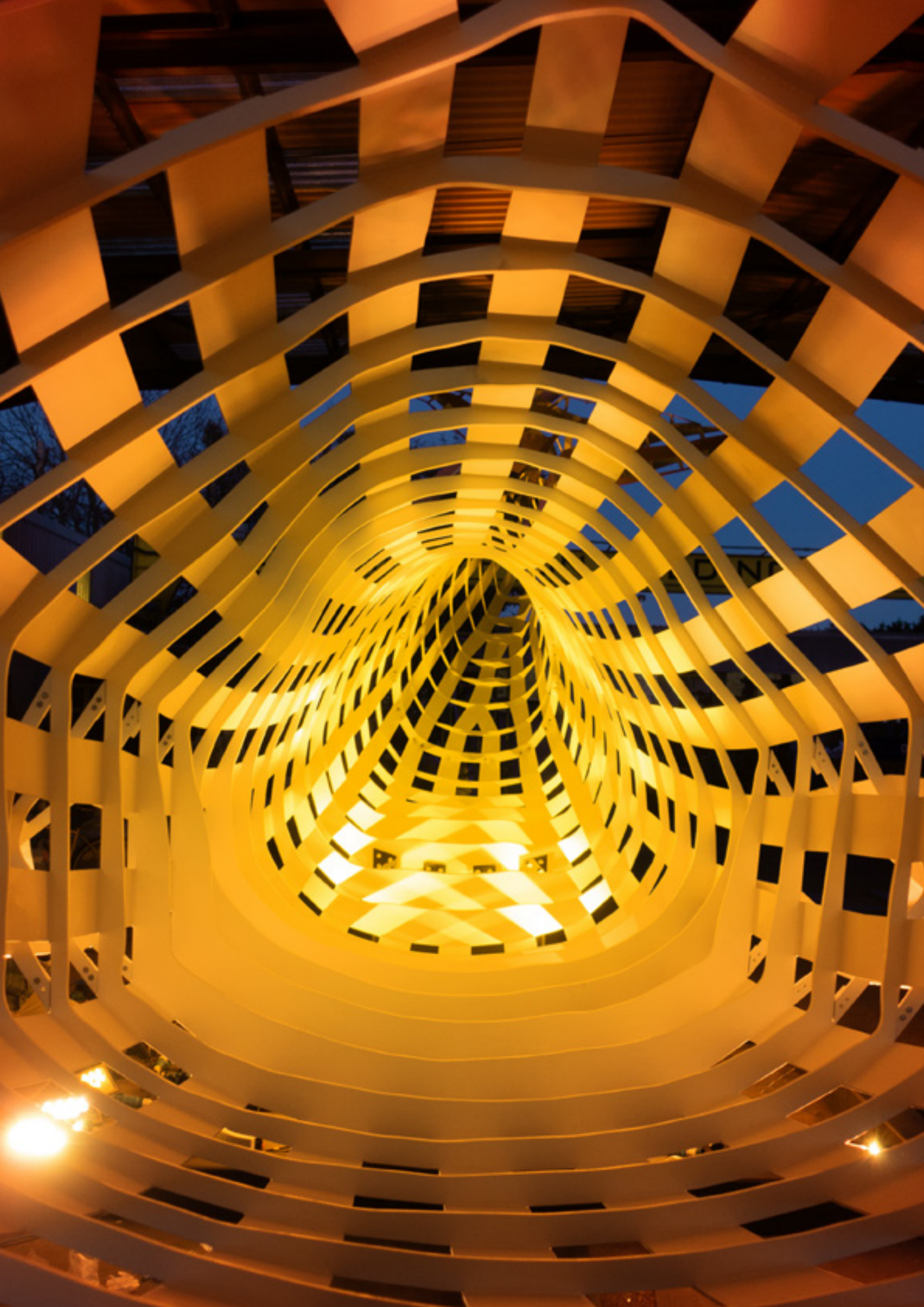
We are proud of what we have achieved but will not stop there. As a leader it is our responsibility to set the ethical compass for the steel industry too. In the past year we've launched a number of initiatives focusing on the mental and physical health of our employees, supporting local communities and working in a greener, more sustainable manner.

As ParkerSteel looks toward the future, a few things are certain. Through further investments in technology and a constant desire to innovate, ParkerSteel and its people will continue raising benchmarks across the steel industry. We will enhance our resilience. We will keep listening to our customers. We will keep tackling the climate crisis.

I would like to thank Guy for his support and guidance since I joined the company over 10 years ago. It is a privilege to be trusted with the future of ParkerSteel and I feel fortunate to build from a position of strength. I look forward to closely working together with everyone at ParkerSteel and beyond.



*Dylan Alexander - Managing Director*



# **THE INDUSTRY & OUR PERFORMANCE**

**P8-17**

The world is changing

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# **THE PARTNERS & OUR PROJECTS**

**P18-17**

Being part of the most inspiring projects

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# **EXTRAORDINARY PEOPLE & OUR COMMUNITIES**

**P28-39**

Our company is truly only as great as the people who embody our mission

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# **GOING THE EXTRA MILE WITH OUR SERVICES**

**P40-50**

Going above and beyond

# **THE INDUSTRY & OUR PERFORMANCE**

**P8-17**

The world is changing



***“We’re always looking for new ways to do  
the right thing for our customers, our people,  
our partners and the world.”***

*Dylan Alexander  
Managing Director*

# STEEL MARKET INSIGHT

Steel is a vital foundation sector establishing a base for a huge number of high-value industries such as automotive, construction, energy, aerospace and yellow goods. Over the last 12 months the industry has gone through turbulent times due to rising costs of raw materials associated with steel-making. UK steel prices jumped to multi-year highs in late June as demand recovered swiftly from a COVID-19-related slump in 2020.

## The Industry Facing More Challenges

### Energy

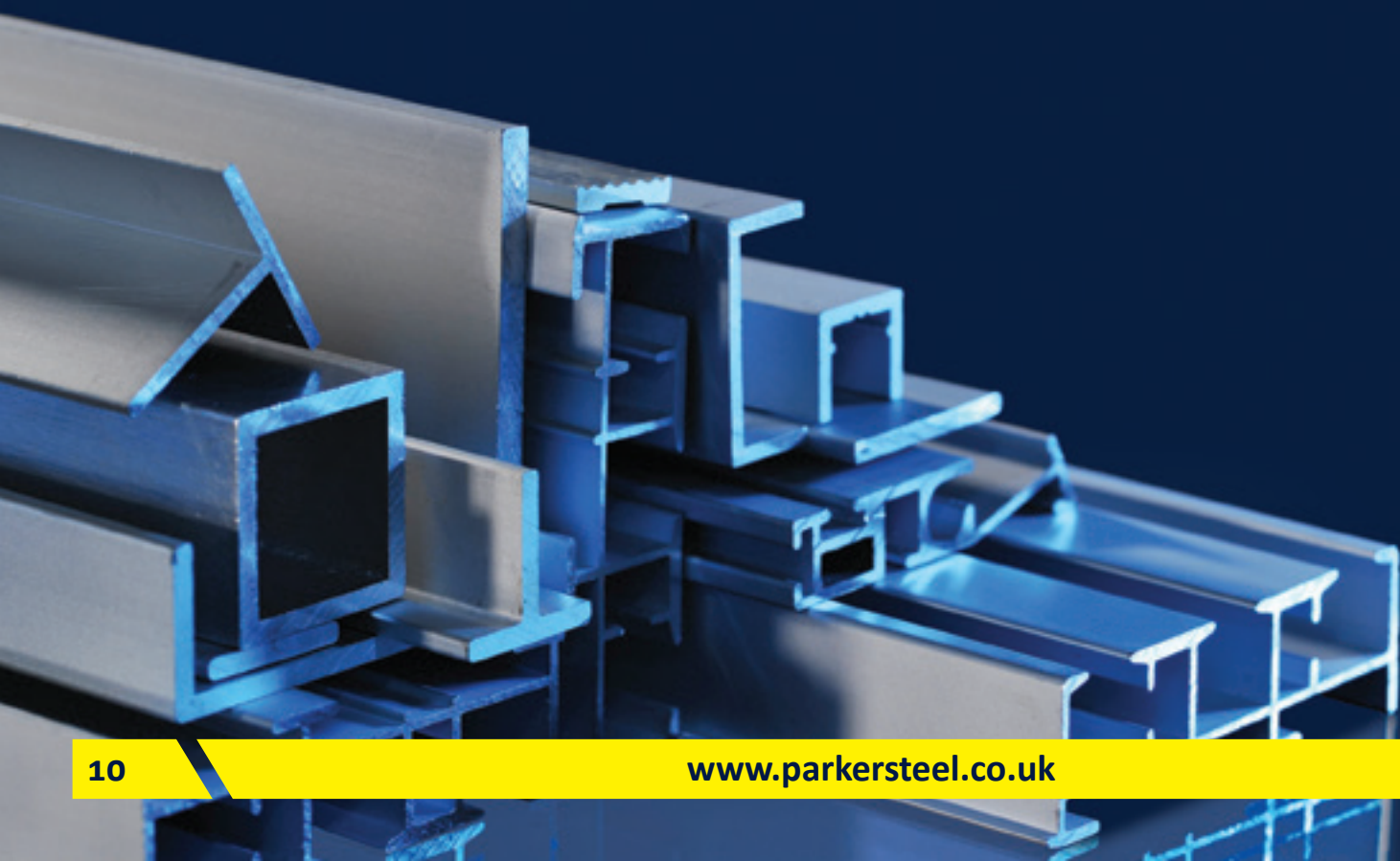
A shortage of natural gas in Europe has sent prices for electricity and gas soaring, triggering sharp rises in the prices for heating homes and operating major heavy industrial plants.

Wholesale electricity prices increased by 300% and natural gas prices by almost 400% since the end of 2020.

### Transport

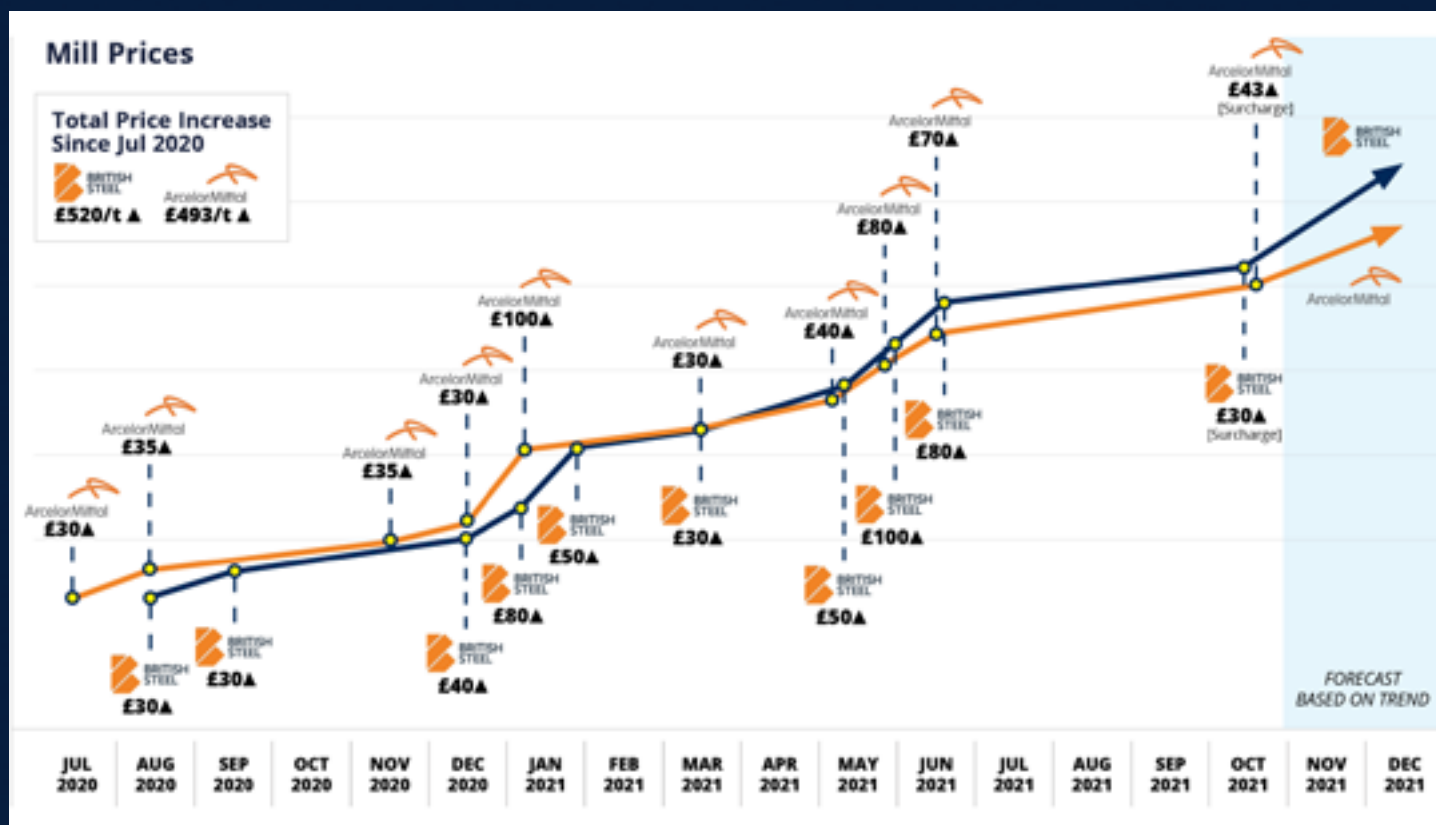
The transport and logistics sector has experienced significant availability constraints since the start of this year, which in turn has caused HGV salary inflation and haulier prices have risen as a result.

As part of our commitment to tackle a shortage of drivers in the UK and assist HGV drivers with advancing their careers, Guy Parker - Chairman of ParkerSteel, in partnership with TrainFor Group - Kent's Commercial Driving School, launched in September a 12 week Driver Academy training programme designed to take novice car drivers through to HGV Class 2. This scheme will ensure we are in a position to provide uninterrupted delivery of steel to our customers.



## Major Steel Suppliers

As displayed in the chart below, we have seen a total increase of £520/tonne from British Steel and £493/tonne from ArcelorMittal since last summer. This has been primarily due to rising costs in raw materials and in recent months additional surcharges related to energy and transport.



## Our Position

While there are undoubtedly a lot of unknowns for the future, ParkerSteel remains well positioned in the market. With secure supply chains in place domestically, within the EU and worldwide, we can adapt to all eventualities.

With our largest shipments of structural steel and plate that we received in Autumn 2021, we have kept stock levels high and have increased planned deliveries throughout the remainder of Q4 and heading into Q1 & Q2, spread across suppliers to negate any issues and allow us to be prepared for further increases in demand.

## What It Means For Our Customers

We have secured stock to prevent as much negative impact upon our customers as possible and are encouraging all our customers to review their order book and ensure there are no availability issues that may compound over the coming months. To avoid any unexpected delays and further price rises associated with energy costs or potential tariff charges, we urge our customers to plan accordingly.

*Please note these are the views and opinions of ParkerSteel Limited based on experience and market condition data supplied by third parties.*



# 2021

## OUR PERFORMANCE



**£64.9**  
MILLION TURNOVER

**57%** Year-on-year Growth



**£100**  
MILLION

Projected Turnover for 2022

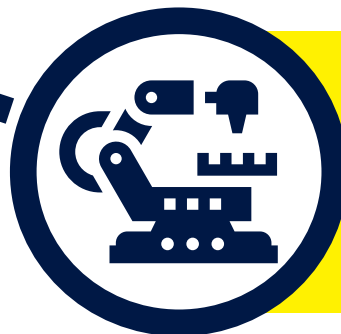


**300**  
EMPLOYEES

**20% Growth**  
Year-on-year



**25x New**  
Delivery  
Trucks



**3x New**  
Machines





## REACHING NEW PLACES

### A Warm Welcome to Our Midlands Team

We are excited to announce the MSSL division are now operating under the ParkerSteel Limited brand.

The strategic decision to acquire Midlands Steel Sections Ltd in August 2020 strengthens the company positioning by building our presence across the UK. With depots now in Canterbury, Andover and Dudley we have extended our reach into new markets with an enhanced product offering.

Working under one brand will enable us to serve wider customer-base with shorter leadtimes across the Midlands.

## NEW STORAGE FACILITY OPEN

### Adding 3 acres of land to Canterbury site

We are delighted to announce that we have expanded our footprint by adding 3 acres of land at Westbere. This site provides an excellent opportunity for us to further develop our stock range and customer offering.



*This is a significant milestone in our company's growth that will improve efficiency and ensure production can meet fluctuations in customer demand.*

*Martin Ord  
Operations Manager - ParkerSteel Limited*





# A LANDMARK OCCASION FOR PARKERSTEEL

In September, we witnessed the largest steel vessel ALMAR to have ever called at the Port of Dover, with dimensions of 197 metres long and 32.2 metres wide.

There was over 7000 tonnes of steel plate and beams to discharge through the new cargo terminal, with ParkerSteel choosing the Port to process the cargo.

Sourcing steel over the past 12 months has been truly challenging for the industry and having such a reliable partner as the Port of Dover plays a vital role in allowing us to continue expand our uninterrupted offering of high quality products at any scale.

Tremendous effort has been put by our Purchasing team and Port of Dover Cargo Ltd in making this operation such a success.



*It's a fantastic day for us as we celebrate successfully discharging the largest amount of steel to have ever been processed through the Port.*

*Since our new cargo terminal opened just over 18 months ago, it has provided us with endless opportunities to continue to strengthen our facilities, customer base and team using the best technology and skills in the industry. We are now seeing such a diverse range of customers and are especially pleased to collaborate with local steel giant ParkerSteel, whose values of growing and supporting local businesses align with ours.*

*Karen Hayes  
Commercial & Divisional Manager - Port of Dover Cargo*







# BIG BEAMS ARE NOT A BIG PROBLEM

**Logistics • Processing • Stock**

In May we saw an impressive 142 tonnes of steel delivered to our Canterbury site. Receiving and unloading the mammoth 20m and 15m long universal beams was a complex operation which was executed with ease and precision through a collaborative team effort.

Following the delivery of the beams they were cut, drilled, shotblasted and painted, all ready for delivery to Poole, Dorset via our fleet of ParkerSteel lorries.







# **THE PARTNERS & OUR PROJECTS**

**P18-27**

Being part of the most inspiring projects

***“The more you engage with customers the clearer things become and the easier it is to determine what you should be doing.”***

*Dan Hiscock  
Senior Sales Manager*



# MAKING A SPLASH IN THE ART WORLD

The art installation 'Echoes - a voice from uncharted waters' by the artist Mathias Gmachl, that was on display at the MuseumsQuartier in Vienna, appealed to protect marine animals from the growing noise pollution, which harms their ability to hunt.

## Our Involvement

The ParkerSteel processing team used waterjet and laser technology to cut over 280 components, which were all marked and packaged for convenient assembly at Littlehampton Welding Ltd.

## Our Customer

Littlehampton Welding Ltd chose ParkerSteel to collaborate on this fascinating project, where the 17 meters long whale sculpture, made of our steel, represents all life on earth that is not human and demands some of our public space for itself.



*"ParkerSteel helped make the whole process seamless. The convenience of having all the components marked and intelligently packed made assembly straightforward for us and the precision of the cutting was flawless."*

*Nathan Saunders - Strategic Operations Director  
Littlehampton Welding Ltd*



## Materials

10 Tonnes of Mild Steel Sheetting



## Processes

- Laser Cutting
- Water Jet Cutting



## Project Type

A fully bespoke set of processed parts to be assembled as a sculpture



## Tailored Services

280 uniquely cut components were individually marked and bespoke packaged in groups





## DID YOU KNOW...

Whales help create an ecosystem that contributes to at least 50% of all the oxygen in our atmosphere and each whale sequesters 33 tonnes of carbon dioxide. By protecting whales, we protect the planet.





# BUILDING FUTURES

In 2020, 604 high-quality bedrooms within the £139.7 million East Park project, developed by UPP for the University of Exeter, were completed with ParkerSteel Limited supplying over 300 tonnes of steel.

## Our Involvement

Taunton Fabrication Limited chose ParkerSteel Limited to provide steel for the internal balustrade, wall handrails, external link bridges and stair towers throughout the whole project.

## More About the Project

East Park, the largest student residence development since 2012 of the University of Exeter, was set to provide 1,182 modern bedrooms for undergraduate students. East Park Phase Two was completed in September 2021.

## Our Customer

The external bridges were pre-built off-site and delivered to site for a 1 lift install. Over 100 stair pods, with the support structure, stairs and balustrades were also pre-built off-site.







## Materials

300+ Tonnes of Mild Steel



## Processes

- Laser Cutting
- Tube Laser
- Folding
- Drilling



## Project Work

- 16x Internal Stair Cores
- 5x External Link Bridges
- 14x External Stair Towers



## Project Completion

September 2021



## Project Partners

- Taunton Fabrications
- University of Exeter
- University Partnerships Programme



*It was great to work with a single source steel company who could offer us a complete service for all our steel needs, from heavy and light steel sections to profiles and folded durbar."*

*Chris Sampson  
Sales & Commercial Director  
Taunton Fabrications Limited*



# HELPING RENOVATE AN NATIONAL ICON

The Elizabeth Tower (also known as Big Ben) underwent the most extensive conservation project ever carried out in the 160 years since the bell began to strike and whilst the work took place in London, teams from across the UK contributed to the restoration in one way or another, including us.

ParkerSteel Limited were delighted to work with Apex Steel Structures Ltd to prepare the temporary structures required to bring clock back to life and witness the extraordinary restoration. Our large metal plates, weighing 9 tonnes in total, were cut and drilled with precision by our experienced processing team using the Gemini, an advanced large plate processing machine.



## SOUTHERN FABRICATIONS

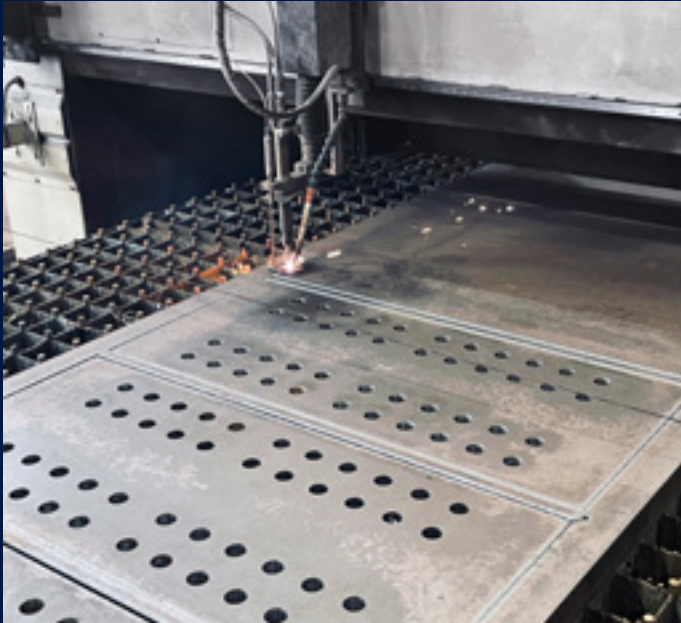
A unique request from our long-standing customer, to cut 16 long service awards for their employees. Our processing team achieved such an intricate design using laser technology whilst retaining an industrial look of steel to reflect their business.



## LONDON GATES & RAILINGS

ParkerSteel collaborated with London Gates & Railings Ltd to deliver 188 laser cut panels, mild steel posts and galvanised steel staircase for the new mixed-use development at 1 Olympic Way, Wembley by Sheen Lane Developments Ltd.

It was exciting to watch the unwrapping of Tower as this iconic landmark was returned to its former glory, ensuring the bells of Big Ben could be heard once more.



## MERLIN FABRICATIONS

Our FPP team expertly used CNC to supply and cut steel for this lighting gantry. Small slots were cut into stainless steel plate using our specialist water jet to provide an accurate, premier finish with defined edges that needed no further cleaning.

## THE PORT OF DOVER

We delivered 23 tonnes of steel to the Port of Dover, using our Gemini profiler cut large, 50mm thick plates into circular discs with fixing holes, profiled and milled into rings, which were to be used to repair fenders in the dock.





# TAKING INSPIRATION FROM THE PAST

## Bobby's Restaurant

After more than 50 years, Bobby's has reopened its doors in the heart of Bournemouth. Bobby's was one of the original department stores, opening in 1915 in the Square.

ParkerSteel Limited were delighted to have been part of this landmark building restoration and worked hard to complete the laser cut ornate balcony barriers for Fineline Fabrications Ltd.

It's very exciting to see this iconic building being brought back to its former glory at a time when the retail sector needed all the help it can get in bouncing back.





# CROFORD COACHBUILDERS

ParkerSteel Limited were selected to partner with Croford Coachbuilders on the undercarriage refurbishment and reconstruction of a Royal Carriage that is used to exercise the Queen's carriage horses.

Croford Coachbuilders hold the Royal Warrant for Carriage Building and Wheelwrights for Her Majesty the Queen. ParkerSteel Limited supplied a precision cut steel steering ring, shaped to match the original, along with other unique steel components to help return this carriage to its former glory.



# **EXTRAORDINARY PEOPLE & OUR COMMUNITIES**

**P28-39**

Our company is truly only as great as the people who embody our mission.

***“The strength of the team is each individual member. The strength of each member is the team.”***

*Ashley Hall  
Senior Sales Manager*





# DONATES STEEL TO RAF MANSTON HISTORY MUSEUM

ParkerSteel Limited continue to support its communities and good causes across the UK. Dylan Alexander is proud to help RAF Manston History Museum in their redevelopment project by donating steel.

With Jack Parker, former MD and son of original founder John Parker, having served in the Royal Air Force (RAF) during World War II, there is a personal connection and understanding of the valuable service the museum provide in keeping future generations educated and engaged in our past.

Vice CEO of RAF Museum Tom Groombridge is delighted by the involvement of a fellow local business, bringing two significant Kent establishments with a strong heritage together.











# OXFORD UNIVERSITY RUGBY FOOTBALL CLUB

SPONSORED BY

 **ParkerSteel**







# SUPPORTING TEAMWORK, LEADERSHIP & GOOD HEALTH

ParkerSteel Limited is committed to actively giving back to the community. By being an industry leader and having a strong presence across the UK, we try to support each of our local communities through participating in charity events and engaging with educational institutions.

As part of this initiative, we are pleased to sponsor Oxford University Rugby Football Club (OURFC), the world's most renowned amateur rugby club, founded in 1869.

Dylan Alexander commented: "I am honoured to support a club with such a long and illustrious history of sporting distinction. OURFC is a breeding ground for academically gifted rugby players, and from first-hand experience can endorse the value of the lessons taught in leadership, teamwork and discipline, which I have used both on and off the pitch".



*We are delighted to partner with ParkerSteel as our Club Sponsor; their sponsorship will ensure that we can continue to provide first class facilities for both our men's and women's squads, which will help them to develop not only on the field but off the field too. The values of leadership, teamwork and discipline are at the forefront of our thinking at OURFC, as we look to develop young men and women who will make a difference in the workplace upon graduating from University.*

*Tim Stevens*  
OURFC General Manager







# DRIVING CAREERS IN THE RIGHT DIRECTION

## ParkerSteel Driver Academy

As part of our commitment to tackle a shortage of drivers in the UK and assist HGV drivers with advancing their careers, Guy Parker, in partnership with TrainFor Group - Kent's Commercial Driving School, is proud to launch a 12 week Driver Academy training programme designed to take novice car drivers through to HGV Class 2.

The training scheme comprises of courses that are bespoke to ParkerSteel, such as 'Loading and Lashing' and 'Overhead Cranes' as well as vital skills including 'First Aid at Work'.

The first program was launched in September and run by our experienced trainers Andy Stephens, Kevin Verrier, Ron Coleman and Gordon Haines. It was offered to 12 candidates who have shown the aspiration to drive their career prospects forward.



*I'm extremely passionate about offering a platform that enables those with the desire to excel an opportunity to develop new skills and advance their career.*

*Good luck to all our trainees, I'm looking forward to seeing them out on the road!*

*Guy Parker  
Chairman of ParkerSteel Limited*

# THE UK'S 1ST STEEL STOCKHOLDER TO IMPROVE SAFETY WITH MID-JOURNEY FINGERPRINT DRUG TESTING

ParkerSteel Limited introduced fingerprint drug testing as part of its continual health and safety initiatives. We will use Intelligent Fingerprinting's drug screening system to encourage adherence to the company's drug safety policy by employees, including HGV drivers in charge of up to 40-tonne steel loads.

The new fingerprint drug test analyses fingertip sweat to screen for cannabis, cocaine, opiates and methamphetamine, identifying potential drug use up to 16 hours prior to the test. This is the timeframe within which illicit drug use is most likely to affect employees' fitness for duty, potentially putting themselves, their colleagues and the general public at risk. Results are available on the spot in ten minutes, with high levels of accuracy.

ParkerSteel is also making full use of the fingerprint-based system's flexibility as part of its ongoing testing regime by carrying out testing for new employee induction, random, just cause and post incident. The portable fingerprint test will replace the company's previous use of urine tests.

Commenting on the decision to opt for fingerprint-based drug screening, Andrew Stephens, Group Health & Safety Manager at ParkerSteel, said: "With our heavy steel products, we are always dealing with potentially dangerous situations. As a company we



are very safety conscious – as any accident involving the processing, manoeuvring and transport of such heavy products could be unforgiving.

With its shorter window of detection, Intelligent Fingerprinting provides us with a quick and dignified way of identifying potential employee drug misuse in the period immediately prior to their working shift.

Due to the system's portability, we can now test drivers randomly when they are in charge of steel loads of up to 40 tonnes. A key company safety requirement is that on each of our 48 HGV loaded journeys the driver pulls over into a safe place after five miles to check that chains and webbing straps are still secure, and the load is safe. We have just started to take advantage of this safety stop to carry out some random drug tests."





# DELIVERING ON OUR PROMISE TO GO GREENER

## Making an Impact on the Environment at COP26

With the recent COP26 event in Glasgow there has been a lot of positive publicity for going green. Whilst this is a new concept for many in the steel industry, with innovation at our core, we at ParkerSteel are proud to be at the forefront of change and have been making environmentally friendly changes for a number of years now.

## Taking Care of Business and the Environment

Going green doesn't mean business has to suffer. ParkerSteel Limited is looking ahead to 2022 by investing £1.75m into enhancing our dedicated fleet of delivery vehicles. This move to strengthen our position as the most convenient steel stockholder in the UK will see the 17 British built DAF trucks delivered in 2022, adding to the 25 that have already arrived during 2021.

The DAF FTG XF and CF Tractor Units will be equipped with all the latest safety and environmental features. Again, supporting our pledge to be a greener steel stockholder.

*"This is a significant and strategic expansion of our fleet. The new batch of trucks will be operating nationwide to service an increasing volume of steel deliveries and also provide continuous support to our customers in more isolated locations. With enhanced fuel consumption and new design, these trucks will have a smaller environmental footprint and will provide drivers with better comfort".*



Dylan Alexander - Managing Director



# SMALL GESTURE, BIG IMPACT

## Great leaders inspire, they motivate and they care

The management team gave up their breaks for a litter pick around our site in Canterbury.

There is growing evidence of the impacts of global environmental changes on ecosystems and people, and a renewed consciousness among peoples and nations of the need to act quickly to protect the planet's ecological and climatic systems. By keeping our workplaces clean, we can all contribute to creating a greener future.

We're not the only ones that feel it's important to go green. We've received a lot of love and support from other businesses across the UK who also believe even the littlest of changes in your workplace can make a big difference to our world.

## PROGRESS FOR A GREENER FUTURE



### Installing Charging Points for Electric Vehicles on Site

With an increasing interest in electric vehicles, we have made a decision to invest in EV charging points across our Canterbury site, providing our employees with an option to charge their vehicles as well as demonstrating our environmental commitment.



### Replacing All Lights with LEDs

In warehouse and factory environments that typically have long operating hours, we have upgraded to LED lighting which has improved energy efficiency by 85%.



### Recycle Any Scrap Materials

Steel is the most recyclable material on the planet. The recycling of metals enables us to preserve natural resources while requiring less energy to process than the manufacture of new products.

# HEALTH, WELLBEING & GOOD FUN!

## YOUR COMPLETE FOOTBALL SOLUTION

England may have made it to the finals of Euro 2020 this summer but the big football focus of the year for us was the ParkerSteel BBQ Cup.

In July we invited all ParkerSteel employees to take part in a 6-a-side football tournament and compete for the much coveted ParkerSteel Trophy.

The red team, aptly named 'Your Complete Football Solution', finally won the tournament on penalties and was presented with the trophy by Guy Parker, who was impressed by the skills on display. The Player of the Tournament trophy was awarded to our Group Health & Safety Manager Andrew Stephens.



Following the football we had a BBQ banquet for the players and those that came along to support their colleagues.

After what has been a difficult year for many, it was a fantastic event that brought everyone from across the company together to allow us to say a big thank you for all their hard work and dedication.







# 100 LAP CHALLENGE

Always looking for a challenge, Melvin Slight, FPP Manager, took on a bet with Gary Axford, Purchasing Manager, to do 100 laps of his lunchtime walking route in exchange for a donation to Tommy's - Together, for Every Baby charity. Congratulations to Melvin who successfully completed his 270 mile hike which not only helped raise money for charity but also lost 1 stone in the process. Thanks to Gary for his encouragement.

## MARATHON MAN

Congratulations to Ashley Hall for completing 2 marathons in the space of a month. This totalled approx. 9 hours of running, travelling over 50 miles, and resulted in raising £1400+ for charity.

He picked up a few pains along the way but that hasn't stopped him from signing up for a further 2 races next year with a 3rd potentially lined up.



## GOING THE 'BOWL' NINE YARDS

Chris Dawson, long-term bowls player who works in our Purchasing Department recently collected an assortment of trophies for both individual and team efforts at Canterbury Bowls Club.

Congratulations Chris!



## KEEP RUNNING

This summer saw the start of our ParkerSteel Running Club. Held weekly, it was initiated by Dylan Alexander to help improve both physical and mental health for our employees.

As an ex-professional rugby player Dylan understood the toll the COVID lockdown may have had and felt it was important to offer the team an opportunity to boost both their fitness and psychological wellbeing.

# **GOING THE EXTRA MILE WITH OUR SERVICES**

**P40-50**

Going above and beyond

***“The only way to discover the limits of the possible is to go beyond them to the impossible”***

*Guy Parker  
Chairman*



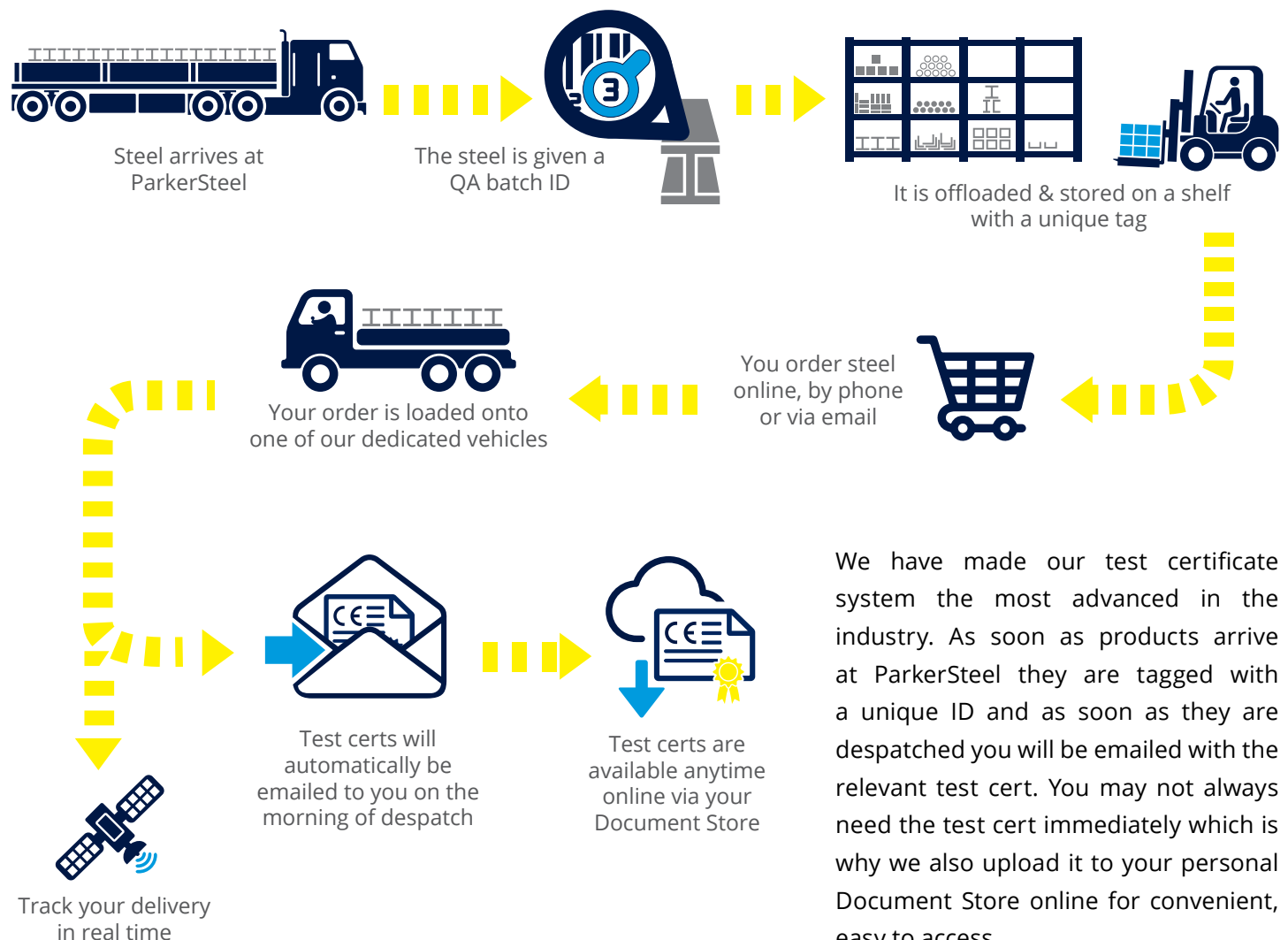
# ARE YOU RECEIVING THE CORRECT CERTS?

When it comes to working with structural steel, test certification has to come high up on the list of priorities. Being able to ensure the product is what it says it is and therefore is up to the task is crucial.

Our processing is also covered to the highest level of execution class 4, showing our commitment to work to the best standards.

## Why Do I Need a Test Cert?

A Mill Test Report is a quality assurance document for your order. They act as a traceability, leading back to the manufacturers and processors of the steel – ensuring that the properties and quality meet the needs of both international standards and the high degree ParkerSteel promise to deliver.



Your customers trust the work you do, and that it is done to the highest standards with traceable material.

Our industry leading test cert system ensures you get the right cert for the right batch, and stores this online against the order for 10 years, so it's there instantly - whenever you need it.



# HOW WETTER IS BETTER

Our waterjet, with its highly efficient cutting head producing up to 4,150 bar (60,000 PSI) of pressurised water, is capable of cutting mild steel, stainless steel and aluminium up to 200mm thick.

Two dynamic waterjet cutting heads, produce more accurate parts at significantly higher cutting speeds than parts cut with a conventional waterjet, offering greater design flexibility. The outstanding quality and precision of the cut means in general, parts can be used without the need for post processing.

## Contact the FPP Team

 01227 783444

 [fpp@parkersteel.co.uk](mailto:fpp@parkersteel.co.uk)



### Superior Finish

Clean, burr free finish. Parts can generally be used without the need for post-processing.



### Faster Processing

Dynamic waterjet, produces more accurate parts at significantly higher cutting speeds with no heat distortion or heat affected zones.



### Compatibility

Full CAD/CAM integration with design flexibility. We accept most file formats including: DXF, DWG, DSTV (NC files) & many more.



# ORDER STEEL FASTER ONLINE

## Live Pricing

With live prices available instantly online, you don't need to wait to find out how much your steel will cost. This also means you can add, alter or remove products quickly and easily without having to wait for an updated quote.



## Live Stock Availability

See our full range of products and their availability online. You can browse sizes via our handy matrix view or a more traditional list method and instantly see the stock levels and lead times for the products you need.



## Live Vehicle Tracking

Stay in the know and plan your day. Check deliveries in real time online with our GPS fitted delivery fleet and don't miss your steel again.



## Order Status Updates

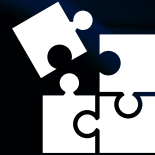
Get a series of notifications informing you of what stage of the process your order is at so you can plan your workload accordingly.



## Assembly Lists

Group a collection of Parts together in a List for easy to find organisation and the ability to order all the components in an assembly list with one click.





# www.parkersteel.co.uk



## Fittings Designer

Select from a range of presets then customise dimensions, metals and processing and order bespoke fittings in just a few clicks using our online designer. No CAD skills required!



## Frequently Used Parts

Take the hassle out of reordering repeat products. Assign your unique product names or codes to customised components for ultra fast ordering of frequently bought items.



## Delivery Alerts

When you placing orders you can choose to be notified via text or email regarding the status of your delivery.



## Test Certs On Demand

Don't get held up waiting for test certs to be found, scanned and communicated to you. With ParkerSteel you get instant access online. No hassle.



## Document Store

Keeping your accounts organised and on top your finances is easy with all your invoices, statements and billing information available to view online.



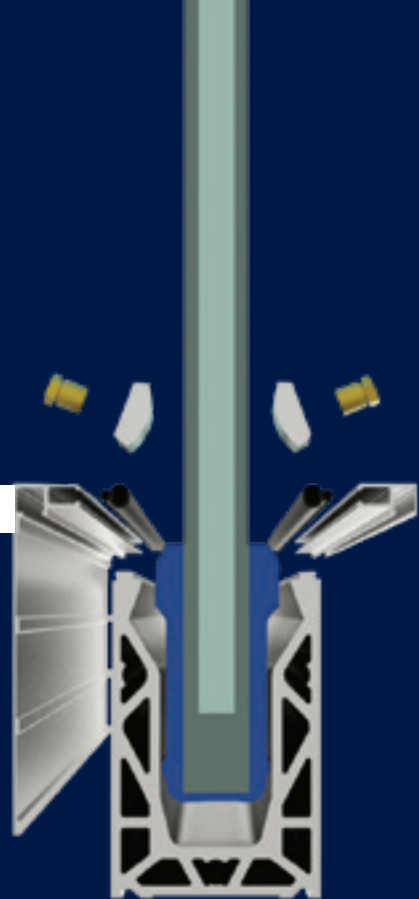
# NEW RANGE

## NOW IN STOCK

# POSIglaze

### FRAMELESS GLASS BALUSTRADES

Designed to provide the greatest possible adjustment opportunities, this system enables each panel to be perfectly aligned during, or even after, installation. This innovative screw-clamp technology locks glass panels into position effortlessly, with four immobilising fasteners per meter of channel.



POSIglaze is the perfect choice for residential to light commercial installations where up to 1.5kN frameless glass balustrade is required.

“POSIglaze is **EXTREMELY VERSATILE** and installer-friendly”



Fast & Easy to Install & Adjust



Appropriate for Domestic & Commercial



Accredited to 1.50kN to BS 6180:2011



Can be used with a wide range of glass types



Lightweight & Strong



Suitable for use on uneven surfaces

“POSIglaze is the **MOST FORGIVING** balustrade system that I’ve used”



CSTB  
le futur en construction

EUROCODES  
BUILDING THE FUTURE

NBC

NEN

CTE







VS



## TUBE CLAMP

- Huge range of shapes in stock ✓
- Various sizes ✓
- Colour powder coating available ✓
- Fast to assemble ✓
- Cost effective ✓

## KEE KLAMP

- ✓ Galvanised to BS EN ISO 1461
- ✓ KEE KOAT Corrosion Protection
- ✓ THREDKOAT Recess Protection
- ✓ TÜV Certified for Quality
- ✓ A Flexible System



**Short Tee**

Type 101 Type 10



**90° Elbow**

Type 125 Type 15



**Straight Coupler**

Type 149 Type 14



**Side Outlet Elbow**

Type 128 Type 20



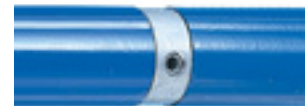
**Long Tee**

Type 104 Type 25



**Wall Flange**

Type 131 Type 61



**Internal Coupler**

Type 150 Type 18



**90° Side Outlet**

Type 116 Type 21



**2 Socket Cross**

Type 119 Type 26



**Base Flange**

Type 132 Type 62



**End Cap**

Type 133 Type 84



**Swivel Elbow**

Type 125H Type BC53

## Stainless Steel Handrail Tubing Available

Send us a list of fittings which we can cross reference from alternative brand codes or even send us a drawing to which we can work from and offer a full break down.

**[sales@parkersteel.co.uk](mailto:sales@parkersteel.co.uk)**

# FIXINGS&FASTENERS

AVAILABLE NEXT DAY

SET SCREWS • CE STRUCTURAL FIXINGS • CAVITY FIXINGS  
BOLTS • NUTS • WASHERS • SCREWS • STUDDING

## HSFG BOLTS

BS EN 14399

UK  
CA  
CE

3.1  
TEST  
CERTS

S/C

GALV



## STRUCTURAL BOLTS

BS EN 15048  
GRADE 8.8SB

UK  
CA  
CE

3.1  
TEST  
CERTS

BZP

GALV



## HOLDING DOWN BOLTS

BS EN 7419  
GRADE 8.8

UK  
CA  
CE

3.1  
TEST  
CERTS

S/C

GALV



## BOLTS & SETSCREWS

DIN 931 / 933

ST/STEEL

BZP

GALV



## THROUGH BOLTS



ST/STEEL

BZP

GALV

## THREADED BAR STUDDING



ST/STEEL

BZP

GALV

## STEEL NUTS & WASHERS



ST/STEEL

BZP

GALV

## RESINS & STUDS



BZP

GALV

## PLATE WASHERS



## WAX CONES



## WEDGES



## PACKING PLATES







# USING TEAMS TO MEET OUR TEAM

One thing that has come out of the pandemic and remote working is the big uptake of users getting onboard with digital communications tools such as Microsoft Teams.

Although most of our employees are back working in the office, we'd like to continue with the personal touch and offer the opportunity for our customers to contact us via Teams.

If you'd like a more face-to-face way to do business, our sales team are ready and waiting!

## MINI STEEL BUYERS GUIDE

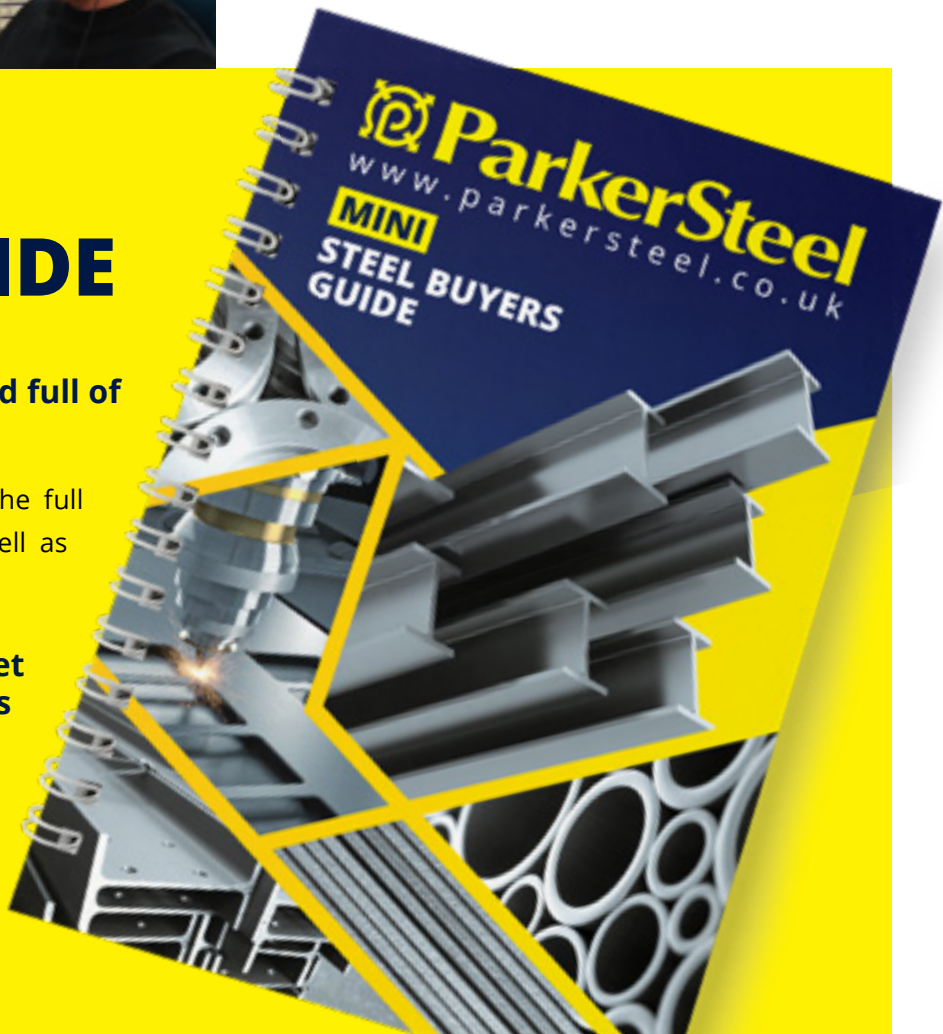
**It may be small but it's packed full of useful information!**

Our handy, pocket size book lists the full range of steel stock products as well as processing services available.

**Email or call us today to get your FREE Mini Steel Buyers Guide**

 **01227 783333**

 **sales@parkersteel.co.uk**









YOUR COMPLETE STEEL SOLUTION